

2014 Guide to Europe's biggest dealers

Rank	Company	Home Country	Brands	Franchise points	New wholesale vehicles	New retail vehicles	Used vehicles	Total Vehicles	Revenue in € bn
1	Pendragon	UK	23	225		115,000	150,000	265,000	4.60
2	Emil Frey*	Switzerland	25	350	40,000	85,000	59,000	184,000	4.00
3	Sytner (Penske)	UK	21	129		46,074	55,849	101,923	3.86
4	AMAG*	Switzerland	6	171	46,000	55,000	60,000	161,000	3.67
5	Inchcape Europe*	UK	13	160	27,000	65,000	60,000	152,000	3.60
6	Arnold Clark	UK	22	198		88,697	142,964	231,661	3.49
7	Pon Holdings*	Netherlands	8	62	85,652	18,348	13,000	117,000	3.25
8	Lookers	UK	29	119		63,608	53,713	117,321	2.95
9	D'leteren	Belgium	8	25	103,534	9,343	2,257	115,134	2.63
10	MoellerBil	Norway	3	63	6,233	36,661	26,691	69,585	2.43
11	Vertu	UK	18	104		65,132	54,411	119,543	2.29
12	Bilia	Sweden	8	94		35,627	33,600	69,227	2.04
13	Jardine	UK	22	70		28,780	25,082	53,862	1.64
14	Louwman	Netherlands	15	40	35,042	7,903	6,864	49,809	1.50
15	AVAG Holding	Germany	14	131		44,909	36,212	81,121	1.31
16	Gottfried Schultz	Germany	7	45		25,988	25,115	51,103	1.28
17	Alcopa*	Belgium	29	60	33,000	25,000	9,000	67,000	1.22
18	Listers	UK	13	43		28,050	16,873	44,923	1.19
19	Marshall Motor Group	UK	22	66		27,250	23,395	50,645	1.17
20	JCT600*	UK	19	45		26,500	25,000	51,500	1.09
21	Salvador Caetano*	Portugal	25	175		28,800	15,600	44,400	1.02
22	Feser, Graf & Co.	Germany	7	55		20,910	27,507	48,417	1.02
23	Stern	Netherlands	17	82		25,050	21,551	46,601	0.92
24	Autobinck*	Netherlands	15	31	26,000	10,000	5,000	41,000	0.90
	Wellergruppe	Germany	7	66		14,112	31,180	45,292	0.90
	Gueudet	France	8	94		23,000	23,000	46,000	0.90
27	Bernard	France	7	55		27,780	23,300	51,080	0.88
28	Greenhous	UK	6	16		45,432	53,353	98,785	0.83
29	By My car	France	14	44		29,000	18,000	47,000	0.77
30	VV Auto*	Finland	3	10	16,600	7,000	5,000	28,600	0.75
31	Group 1 Automotive	UK	4	19		13,699	16,844	30,543	0.74
32	Benfield Motor Group	UK	14	37		25,501	15,301	40,802	0.73
33	Ridgeway Group	UK	10	29		13,871	10,831	24,702	0.72
34	Quadis	Spain	23	77		14,020	7,774	21,794	0.684
35	Rouyer	France	15	48		18,204	20,457	38,661	0.681
36	LUEG	Germany	6	29		11,394	11,700	23,094	0.67
37	Loehr Gruppe	Germany	6	35		10,948	12,512	23,460	0.63
38	Senger Group	Germany	8	43		8,011	10,442	18,453	0.61
39	Neubauer	France	19	73		16,460	10,128	26,588	0.60
40	Perrys Group	UK	15	54		20,279	18,671	38,950	0.59
41	David Gerbier	France	13	32		24,000	16,000	40,000	0.580
42	Camden Ventures	UK	2	15		12,049	7,399	19,448	0.578
43	Schuller	France	16	49		17,240	17,698	34,938	0.575
44	John Clark Motor Group	UK	9	21		11,101	9,023	20,124	0.562
45	Rosier	Germany	5	32		7,602	8,164	15,766	0.560
46	Priod	France	7	38		14,550	7,000	21,550	0.54
47	Cloppenburg Automobil	Germany	10	33		5,824	6,484	12,308	0.53
48	Autohaus Wolfsburg Hotz & Heitmann	Germany	4	6		9,189	13,016	22,205	0.52
49	Guenther Graf von Hardenberg-Stiftung	Germany	6	27		11,555	11,035	22,590	0.511
50	Kroely	France	7	27		11,700	10,200	21,900	0.510

Source: IDCP
*Includes estimates